

IMPORTANT All participants are required to register their interest for the **IT&CMA 2005 Hosted Buyer Programme** by completing and returning this form **BEFORE 1 JUNE 2005** for validation. Please complete **ALL** questions below **ACCURATELY**. Only complete forms will be validated. The Organiser reserves the right to accept or reject any application. All successful applicants will be notified.
Submission of the Buyers Validation Form is not a confirmation of hosting.

(Please write in BLOCK LETTERS)

Name: (Mr / Ms / Mrs / Dr) _____ Job Title: _____

Organisation: _____

Address: _____

Country: _____

Tel: () () _____ Fax: () () _____

Email: _____ Website: _____

BUYER'S PROFILE (Please tick where relevant)

A. Nature of business:

- 1 International Association
- 2 Professional Conference/Exhibition Organiser
- 3 Destination Management Company
- 4 Meeting Planner
- 5 Incentive House
- 6 Travel Agent handling incentives
- 7 Corporate company with incentive programmes (please specify industry): _____

8 Others (please specify): _____

B. Your responsibility for destination/product selection:

- 1 Buying
- 2 Research / Planning
- 3 Recommending
- 4 Final Decision
- 5 Others (please specify): _____

C. Total number of employees in your company:

- 1 Less than 50
- 2 51 to 100
- 3 101 to 200
- 3 201 to 500
- 5 Above 500

D. Trade shows you have attended as a hosted buyer in the last 24 months:

Please specify: _____

M. Your last / potential* 3 groups to Asia or Asia Pacific were / are: (If you have not brought group(s) to Asia for the past 2 years, please provide the destinations of your last 3 groups). All information will be treated as confidential (* Delete where appropriate)

LAST / POTENTIAL * GROUP 1

Month / Year: _____

Destination: _____

Size of group: _____

Industry of group: _____

Nature of trip: Meeting Incentive
 Others _____

Name of DMC & Hotel Used: _____

Reference to contact: _____

Tel: _____

Fax: _____

E. Type of event(s) you organises:

- 1 Incentive Tours
- 2 Conventions / Congresses
- 3 Corporate Meetings
- 4 Training
- 5 Product Launches
- 6 Exhibitions
- 7 Others (please specify): _____

F. Number of events/groups your company organises each year

- 1 Less than 5
- 2 5 to 10
- 3 11 to 20
- 4 21 to 30
- 5 Above 30

G. Average number of persons per event /group

- 1 Less than 50
- 2 51 to 100
- 3 101 to 300
- 4 301 to 500
- 5 Others (please specify): _____

H. Destination(s) by region of your company's past events:

- 1 Asia
- 2 Pacific
- 3 Middle East
- 4 Europe
- 5 USA
- 6 Others (please specify): _____

LAST / POTENTIAL * GROUP 2

Month / Year: _____

Destination: _____

Size of group: _____

Industry of group: _____

Nature of trip: Meeting Incentive
 Others _____

Name of DMC & Hotel Used: _____

Reference to contact: _____

Tel: _____

Fax: _____

I. Interest in bringing groups, within the next 2 years to: (please state country/city)

- 1 Asia: _____
- 2 Pacific: _____
- 3 Middle East: _____
- 4 Europe: _____
- 5 USA: _____
- 6 Others (please specify): _____

J. Special interest for groups include

- 1 Adventure Travel
- 2 Cruises
- 3 Diving
- 4 Golfing
- 5 Green incentives
- 6 Heritage / Culture

K. Your company's annual budget (US\$) for your events:

- 1 Less than US\$100,000
- 2 US\$100,000 to US\$250,000
- 3 US\$250,000 to US\$500,000
- 4 US\$500,000 to US\$1,000,000
- 5 Others (please specify): _____

L. Special interest for suppliers/facilities include:

- 1 Adventure & Incentive Travel Suppliers
- 2 Airlines & Cruise Lines
- 3 Convention & Meeting Bureaus
- 4 Convention & Exhibition Venues
- 5 Hotels & Resorts
- 6 National/State Tourism Organisations
- 7 Others (please specify): _____

LAST / POTENTIAL * GROUP 3

Month / Year: _____

Destination: _____

Size of group: _____

Industry of group: _____

Nature of trip: Meeting Incentive
 Others _____

Name of DMC & Hotel Used: _____

Reference to contact: _____

Tel: _____

Fax: _____

I declare that the information given above is true and accurate to the best of my knowledge.

Signature: _____ Date: _____